# Sector GROWNOTES™



SOUTHERN JUNE 2018

## VETCH **SECTION 11** LATE SEASON MANAGEMENT

KEY POINTS | FORAGE | MANURE | GRAIN AND SEED



## Late season management

#### **Key points**

- Late season management is determined by end use
- Conservation as high-quality forage requires attention to detail especially cutting and curing
- Timing of termination for manure crops relates to whether the objective is weed control or maximising biomass
- Correct timing of grain harvest is important to minimise grain damage through extra handling or grain loss due to pod shatter







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Linking vetch management to end use is especially crucial in late season management. Usually vetch for forage will be cut first, followed by manure crops and finally vetch that is to be kept for seed. Timing of harvest will influence the forage quality and the amount of nitrogen fixed and the type of weeds that set seed.

Late season management varies depending on end use, with timing of harvest or vetch termination being the crucial factor to maximise each outcome.

#### 11.1 Forage

Vetch can be conserved as silage or hay, with silage cut and baled earlier as it can be conserved at higher moisture content than hay. Forage production is always a balancing act between maximising guality and dry matter, as well as minimising weather damage.

#### 11.1.1 Timing of cutting

To maximise forage quality (crude protein, metabolisable energy and digestibility) vetch silage and hay should be cut in the late flowering to small pod stage. Dry matter yield increases with later cutting but quality decreases as the vetch grain fills (see Table 1).

If cutting hay as a means of controlling weeds, it is important to cut before weed seedset. Cutting earlier, for silage, is generally more effective for controlling weed seedset, provided there is follow-up herbicide to prevent seedset from post-cutting weed regrowth.

Unlike cereals, foliage and feed value of vetch is relatively unaffected by frost, so frosted vetch does not have to be cut for forage immediately to preserve forage quality. Frost can affect seed in the pods, which is a concern if growing for grain.<sup>1</sup>

Table 1: Change in forage quality, digestibility and dry matter (DM) production at three cutting dates from trials of oat-legume hay at Wagga Wagga, NSW. Values are adjusted for an average legume content of 30% in all oat-legume mixtures and 90% legume in legume monocultures.

Forage	Cut 2 Oct.		Cut 23 Oct.		Cut 6 Nov.	
	Dry matter t/ha	Digestibility %	Dry matter t/ha	Digestibility %	Dry matter t/ha	Digestibility %
Oats/Purple vetch	8.45	71	15.17	64	11.00	54
Oats/Common vetch	6.96	72	13.27	61	13.37	56
Oats/field pea	9.48	74	14.68	66	12.71	59

Source: Yield and digestibility of legume and oat forages (2005), Prime Facts 52, NSW DPI, http://pandora.nla.gov.au/pan/53289/20051213-0000/primefact\_52-final.pdf











**Photo 1:** Cutting time is a balance between maximising quality and dry matter production. If cutting hay to control weeds it is important to cut before weed seedset.

Photo: Emma Leonard, AgriKnowHow

#### 11.1.2 Vetch forage quality

Vetch hay and silage are an excellent, reliable and cost-effective protein source, especially for milk production. Vetch hay contains 12-20 g/kg crude protein and 8-11 MJ dry matter digestible energy.<sup>2</sup>

Vetch forage quality should be measured using an accredited feed testing service. Generally, vetch hay and silage quality and price are similar to clover or lucerne hay.

Conditioning helps dry pods and stems faster to minimise weather damage and loss of leaf during baling or ensiling. All these factors help maintain forage quality.

#### 11.1.3 Forage-making equipment

Silage and hay-making require specialised equipment – a mower, usually with in-built conditioners, rake, baler and handling equipment.

A rule of thumb for cereal hay is that if less than 200 ha (4–5 t/ha crop) of hay is to be made, then using contractors is the most cost-effective, but owning equipment can give peace of mind.

One mower and one baler are required for about every 350–400 ha of hay, while a rake can generally service 1000 ha. If a spread of variety maturities is grown, less machinery might be possible.<sup>3</sup>

Vetch can be cut with a rotary or flail slasher and with knife or disc cutters, however in heavy stands of pure vetch these can become clogged with vine and generally their performance is inferior to a rotary or flail slasher.

The stems of vetch dry a little slower than leaves. Quality reduces if leaf is lost during baling, which can occur if the stems take too long to dry. Conditioning squashes and cracks the stems, allowing water to be released which helps accelerate drying.

If drying down is difficult it may be preferable to ensile (haylage) but there is a risk of self-combustion if material is baled at too high moisture.



For details on Australian feed test laboratories see

https://www.dairyaustralia.com.au/ farm/feedbase-and-animal-nutrition/ feed-management/feed-lab-testing

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<sup>2</sup> PIRSA/GRDC (2010) Vetch: the Ute Guide. PIRSA/GRDC – <u>https://grdc.com.au/vetch-the-ute-guide</u>

<sup>3</sup> Producing Quality Oat Hay (2016), Aexco, http://aexco.com.au/producing-quality-oat-hay/





#### 11.1.4 When to bale

Hay should be baled at 15–16% moisture. Suitable storage temperature depends on bale size and conformation (See Table 1).

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Moisture content cannot be judged from a single sample of drying hay. The following is a guide to the moisture content of the hay crop as it is drying:<sup>4</sup>

- 30–40%: leaves begin to rustle. They do not give up moisture unless rubbed hard. Moisture easily shows in stems scratched with a fingernail or, not so easily, when twisted in the hands.
- 25–30%: the hay rustles. A bundle twisted in the hands will snap with difficulty; it will show no surplus moisture. Thick stems may show moisture if scraped or split open with a fingernail.
- 20–25%: the hay rustles readily. A bundle will snap easily if twisted; leaves may shatter and there are few moist stems.
- 15–20%: the hay factures easily. Bundles snap easily when twisted. It is difficult to see any moisture and the leaves shatter readily.

The ultimate test is to make a few bales and test with a moisture meter.

It is too wet to bale if: the crop wraps on moving parts of the baler; the baler engine labours unduly; the bales are too heavy; the hay bale lacks spring; there is a smear of moisture on the side of the bale.

High-moisture bales can result in the growth of mould, reducing quality, palatability and possibly introducing toxins. They can also self-combust.

Hay baled at too low a moisture content shatters; the hay is dusty; there are too many leaf fragments; and the bales are too loose and light, even after tightening the bale chamber.

Finally, if the crop is too dry, for example 12–14% moisture content, it may be necessary to wait for the evening dew to bring the crop back up to 18–20% moisture content.5



Photo 2: Vetch and vetch oat mixes can retain a green colour but be sufficiently dry to bale. Use the scrunch test to estimate moisture content and use a moisture meter to test bale moisture content. Baling material too wet will result in degradation and can lead to self-combustion.

Photo: Emma Leonard, AgriKnowHow



P McIntosh, P Bowden (2015), Using Pulses for forage, Pulse Australia, http://www.pulseaus.com.au/growing-pulses/publications/using-

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 Table 2: Recommended moisture content for safe storage of various types of hay bales.

Bale type	Moisture content range (%)
Small rectangular bales	16–18
Round bales – soft centre	14–16
Round bales – hard centre	13–15
Large square bales	12–14
Export bales	Less than 12

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Source: Producing Quality Oat Hay (2016), Aexco (http://aexco.com.au/producing-quality-oat-hay)

#### **11.1.5** Weather damaged forage

Rain on cut forage can reduce quality prior to baling through:

- loss of colour discolouration can indicate factors that affect the value of the hay or silage to end-users;
- stock feed value palatability, digestibility and energy value can all be reduced by weather damage; and
- mould the growth of mould in warm, moist conditions can adversely affect appearance and colour, palatability and feed value, and the feed may become toxic to stock.

Silage quality can be severely affected if ensiled at high moisture, especially if air is not properly exhaled from the stack or bale.

Time of cutting, windrowing, tedding, conditioning, chopping and promptness of baling or ensiling at the correct moisture can help avoid adverse weather damage.

#### 11.2 Manure

A green crop of vetch can be worked into the soil with cultivation equipment to boost organic matter content. More commonly, the vetch crop is brown manured by desiccating, using a knockdown herbicide to kill both the vetch and weeds, and allowed to decompose over the fallow period before being incorporated into the soil at sowing.

#### **11.2.1** Time of termination

Timing of termination of a manure crop is determined by the objective of the manure crop.

- Weed control timing is determined by the growth stage of the weed, not the vetch, and must be before weed seed-set. This contrasts with crop-topping, where the timing is determined by the vetch to ensure grain has set (see <u>Section 11.3.1</u>).
- Organic matter and nitrogen fixation herbicide application will be later when the plants have reached peak biomass, at late flowering to early podding.
   The amount of nitrogen fixed is directly linked to dry matter (DM) production – approximately 25 kg of nitrogen per tonne of DM.<sup>6</sup>
- Conserve soil moisture for the following crop usually a later termination than for weed control but still earlier than harvest and timing will also be determined by in-crop rainfall.

Trials in the Mallee identified that in seasons with low spring and summer rainfall, early termination of vetch (3 months after sowing) can result in more nitrogen fixation. With more spring rain, greater biomass and nitrogen fixation will occur so later

6 Inoculating Legumes: a practical guide (2012), GRDC, https://grdc.com.au/GRDC-Booklet-InoculatingLegumes

### (i) MORE INFORMATION

A *GroundCover*<sup>™</sup> article on brown manure is at <u>https://grdc.com.au/</u> <u>Media-Centre/Ground-Cover/Ground-Cover-Issue-116-May-June-2015/</u> <u>Brown-manure-legumes-lower-totalcrop-risk</u>



Video YouTube – Brown Manure Vetch Termination – https://www. youtube.com/watch?v=TboLq-H3\_l8

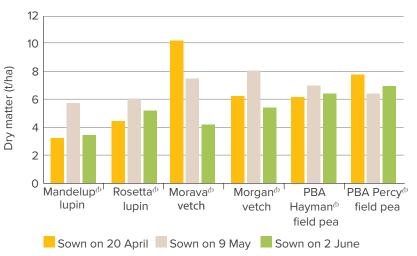




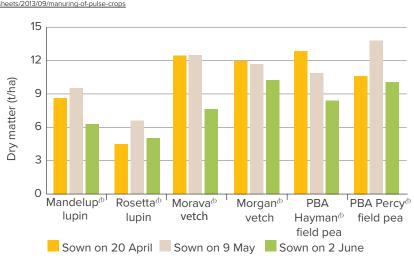


termination would be better. Earlier termination may also be relevant in paddocks with subsoil constraints which reduce vetch's ability to access deep soil moisture.<sup>7</sup>

There is a relationship between time of sowing and peak biomass production and this varies with species and variety. Sowing past the end of May reduced biomass production (Figure 1 and Figure 2).



**Figure 1:** Biomass production at the 'flat pod' stage of lupin, vetch and field pea over three sowing dates at Wagga Wagga in 2012.



Source: Manuring of pulse crops (2013) Fact Sheet, GRDC, <u>https://grdc.com.au/resources-and-publications/all-publications/</u> factsheets/2013/09/manuring-of-pulse-crops

**Figure 2:** Biomass production at maturity of lupin, vetch and field pea over three sowing dates at Wagga Wagga in 2012.

Source: Manuring of pulse crops (2013) Fact Sheet, GRDC, <u>https://grdc.com.au/resources-and-publications/all-publications/</u> factsheets/2013/09/manuring-of-pulse-crops









## Table 3: Vetch end-use termination treatment effect on pre- and post-harvest soil nitrogen and water (0–120 cm).

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2012 vetch termination treatment	2013 pre-sowing nitrogen (kg N/ha)	2013 pre-sowing soil water (mm)
Cultivated	66 <sub>b</sub>	57
Brown manure	85,	70
Grazed x 2	78 <sub>ab</sub>	67
Grain harvest	71 <sub>ab</sub>	54
Нау	44 <sub>c</sub>	51
Sig. diff	0.004	NS
LSD (P=0.05)	17	
<b>CV</b> %	15	32

If the subscript letters between treatments are the same, treatments are not statistically different to one another. Where there are no significant differences between treatments, NS (not significant) is displayed. Different subscript letters between treatments denote significant

differences. For example, 'Cultivated' is different to 'Brown manure' but not 'Grazed x2'. Source: D Ferrier, H van Rees, L Watson, M Peoples (2013), Vetch termination influence on the following crop, BGC Season Research Results, www.farmtinis.com.au/view\_attachment.id=A262



**Photo 3:** Two vetch crops conserved as manure. Brown manure terminated with chemical (left) and green manure terminated with cultivation (right). Brown manure leaves more nitrogen and ground cover to protect fragile soils.

Photo: (left) T Bray, (right) Wayne Hawthorne, both formerly Pulse Australia

#### 11.2.2 Chemicals for brown manuring

A double-knock is used to achieve maximum efficacy of weed and crop kill in a brown manure. (Please see <a href="http://www.farmtrials.com.au/trial/16612">http://www.farmtrials.com.au/trial/16612</a>)

This includes early glyphosate application at full label rate and possibly additional herbicides, to improve efficacy. Note herbicides reported in the trial are not all registered or applied at label rate. This is followed about two weeks later with paraquat application at full label rate to control any surviving weeds. Efficacy achieved is determined by the timing of the initial 'knock'. Always follow label rates and instructions when applying chemicals.<sup>8</sup>

#### 11.3 Grain and seed

Although vetch is not produced for human food markets, its feed and seed markets still demand a quality sample without cracking, staining, de-hulled seeds or insect damage. Early harvest is critical to achieve a quality product.



<sup>8</sup> PIRSA/GRDC (2010) Vetch: the Ute Guide. PIRSA/GRDC – <u>https://grdc.com.au/vetch-the-ute-guide</u>

<sup>9</sup> Manuring of pulse crops (2013) Fact Sheet GRDC <u>https://grdc.com.au/~/media/Documents/Resources/Publications/Fact-sheets/FINAL-low-res-GRDC-Fact-Sheet-Manuring-Pulse-Crops-pdf.pdf</u>





#### 11.3.1 Harvest timing

Vetch grain should be harvested as soon as the crop is mature. This is when upper pods turn brown and the stems are brittle enough to feed through the harvester. Moisture content of the grain should be less than 13% at harvest to meet receival standards for storage (see Section 11.7, Table 5 and Table 4 (below)). If too dry, cracking may occur – with downgraded quality as a consequence.

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Cool, damp harvesting conditions should be avoided but harvesting early or later in the day when there is some humidity helps reduce pod shatter and seed loss. Vetch grain that is just ripe for harvest can be harvested under warmer conditions than vetch that has been left mature for some time.<sup>10</sup> In southern Australia, vetch crops can reach maturity 180 to 250 days after sowing, depending on the sowing date, variety, and a range of environmental factors including rainfall and temperature.

Vetch is ready to harvest for grain when more than 90% of the pods lose their green colour. Stems may still show some 'green-ness'. Windrowing, or desiccation, of vetch crops for grain harvest can commence when the majority of seeds are physiologically mature. This is assessed as being when at least 50% of the seeds in the pods present in the top third of the canopy are displaying some colour change (yellow-buff) and the remaining seeds are firm to touch and a deep green colour. As an indicator this will coincide with 60% of the pods in the top third of the canopy appearing yellow-buff. At this stage, at least 85% of the pods should be yellow to ripe, and the top pods should have turned from a dark green colour to a lighter green to yellow colour.

Cotyledons of the top-most pods change from a green colour to yellow or red, depending on the vetch type. There is still yellow to green leaf present. Lowest pods start to turn light brown and have seeds with completely normal cotyledon colour for the variety. For early harvest or if summer weeds would otherwise prevent timely harvest, vetch crops can be desiccated or windrowed. Early harvest or windrowing can help reduce seed staining from late rains and reduce pod shatter and seed loss (see Windrowing).







#### FEEDBACK

Table 4: Vetch grain minimum receival standards for farm-dressed seed.

Parameter	Requirements	Comments/Variations		
Physical characteristics	Vetch should be whole, sound, dry, fresh and colour typical of the variety of the season.			
Purity	97% min by weight Includes whole vetch, defective vetch, skins and de			
Moisture	14% max	-		
Defective	5% max by weight	Vetch not of the specified variety. Vetch kernels that are broken, chipped, diseased, frost-damaged, insect-damaged, sappy, shrivelled, split, sprouted, weather-damaged, wrinkled. Includes pods that contain vetch, whether broken or unbroken and loose seed coat. Vetch where whole or part of the seed coat only is damaged is included as sound vetch.		
Mould	1 grain max per 200 g	Mould (field and/or storage), caked, bin burnt and heat damaged.		
Poor colour	1% max by weight	Vetch whose seed coat or kernels are distinctly off-colour from the characteristic colour of the predominating class.		
Foreign material	3% max by weight, of which max 2% by weight cereal grain and 0.5% max by weight unmillable material	Includes unmillable material and all vegetable matter other than vetch seed material. Includes cereal grain.		
Unmillable material	0.5% max by weight (of which 0.3% max by weight of soil)	Soil, stones and non-vegetable matter.		
Snails	One (1) max	Dead or alive, whole or substantially whole (more than half) including bodies per 200 g sample.		
Field insects	Fifteen (15) max	Dead or alive per 200 g sample.		
Grasshoppers and locusts	Two (2) max	Dead or alive per 200 g sample.		
Foreign seeds	_	-		
Objectionable material	Nil tolerance	Includes objectionable odour.		
Ryegrass ergot	Two (2) cm max	Pieces laid end to end per 200g sample.		

## (i) MORE INFORMATION

GRDC Pre-harvest herbicide Fact Sheet <u>http://www.grdc.com.au/GRDC-</u> <u>FS-PreHarvestHerbicide</u>

Reducing Harvester Fire Risk: The Back Pocket Guide http://www.grdc.com.au/GRDC-BPG-ReducingHarvesterFireRisk

For details on the Grain Harvesting Code of Practice see <u>http://www.cfs.sa.gov.au/site/</u> <u>prepare\_for\_a\_fire/cfs\_codes\_of\_</u> practice\_jsp Source: Australian Pulse Standards (2016), Pulse Australia, <u>http://www.pulseaus.com.au/storage/app/media/markets/20160801\_Pulse-Standards.pdf</u>

#### 11.3.2 Desiccation, windrowing and crop-topping

While these three practices produce a similar end point – a dry crop to harvest – they have different additional outcomes.

- **Desiccation** used to achieve early harvest, even crop ripening and to 'brown off' late weed growth to make harvest easier. Desiccation advances maturity up to 10 days.
- **Windrowing** for uniform ripening and earlier grain harvest or directly in front of the harvester to reduce snail contamination.
- **Crop-topping** to control seed-set in escaped weeds, often grass weeds, and to ripen vetch earlier. Timing is based on the weed growth stage, and so can impact on vetch grain yield and quality.

#### Desiccation

Spray with registered herbicides, such as paraquat (check product labels as not all are registered for this use in vetch), once grains have reached physiological maturity; grain moisture is about 30%, usually 20–30 days after the end of flowering. The lower 75% of pods are turning black and seeds are firm with thin and leathery shells.

Harvest 7–10 days after desiccation. Observe withholding period to avoid chemical residues in grain.







#### Windrowing

Windrowing pure vetch (versus mixures of vetch and cereal) is not commonly done and windrows need to be of sufficient bulk to prevent blowing around in strong winds. Cutting wide swathes, combining them in to a bulky windrow and rolling immediately using a 'cotton reel roller' to compact the windrow will reduce the risk of being blown around.

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The advantages of windrowing for grain harvest are:

- Uniform maturity of the crop for harvest.
- Earlier harvest at higher grain moisture content.
- Early harvest to avoid seed staining from late rains.
- Easier harvest with fewer losses when lodged.
- Less pod splitting and shattering if rain.
- Lower cutter bar height, especially in short crops, enabling lowest pods to be harvested.
- Late-maturing weeds dried to enable earlier harvest.
- Less loss from pod shatter than weather-delayed harvest of standing crop if harvest delayed.
- Reduced snail contamination in the sample if windrowed late directly in front of the harvester.
- Destruction of weed seeds when windrows are (hot) burnt.

A disadvantage of windrowing is the transfer and concentration of nutrients, especially potassium, into windrows.

#### **Crop-topping**

Earlier-maturing varieties allow optimal timing of crop-topping to achieve good control of weed seed-set with minimal effect on grain yield.

Crop-top as late as possible (i.e. dough stage of the ryegrass), when 50% or more vetch seeds within the pods have changed from green to yellow.

Crop-topping too early, particularly in later maturing varieties, risks loss of vetch grain yield and increased numbers of seeds with poor quality (darkened seed coats or small, green, immature seeds (see <u>Table 4</u>).

Avoid using coloured foam markers when crop topping as these may stain vetch seed through the pods.

Weed wiping can be used with some success in vetch to prevent seed-set of ryegrass and other tall weeds that stand above the lodged crop. In some cases though, vetch crops might be too tall or bulky for the ryegrass for this to be a reliable option.

#### **11.3.3** Harvester equipment and set-up

Vetch can be harvested with a conventional or rotary combine harvester. Harvesting problems are often associated with severe lodging, short crops with little growth and their pods close to the ground, or excessive harvesting speed. The use of either crop lifters or a flexible or Draper-type pick-up front is needed to harvest the grain crop from windrows.

Vetches thresh readily, so to minimise seed damage and losses during harvest it should not be heavily threshed. This can be achieved by using low drum speed and with adequate concave clearance (see <u>Table 5</u>). Use maximum wind and sieve settings for the grain size and try to use draft to remove trash. The rake at the back of the sieve may need to be turned off to stop weeds entering the returns.

Where summer weeds are present, desiccation would be useful, otherwise increase drum speed to prevent harvester blockages.





Excessive harvesting speeds should be avoided to minimise feed-in problems.

Axial or rotary harvest drums cause less seed damage and harvesting earlier in the day when conditions are less dry can help minimise damage.

#### 11.3.4 Harvesting fire safety

Pulse dust is flammable and likely to cause fires. Be wary of slipping belts and collapsed bearings that could ignite the dust. To reduce fire risk, remove the buildup of dust and clean the engine daily. Drag an earthing chain to reduce static electricity on the header. Keep a fire-fighting unit nearby during harvest and carry an extinguisher on the harvester, just in case a fire does start.

There are several important things that reduce the risk of fires:

- Operate only when the conditions are favourable under the Grain Harvesting Code of Practice.
- Diligent, regular clean-down of residues, especially with legumes.
- Check under guards and covers for build-up of dust and chaff.
- Check bearings and moving parts for hot spots (use a hand-held digital thermometer).
- Check electrical system for worn cables (especially from rodent damage).
- Check fuel and hydraulic lines for leaks.
- Use a drag chain to avoid build-up of static electricity.
- Use the battery isolation switch when the header is not in use.
- Locate firefighting gear close by.
- Train all staff in using firefighting equipment.

Table 5: A guide to harvester set-up for various pulse crops including vetch.

	Lentil (red)	Lupin	Pea	Vetch
Reel speed	Slow	Slow	Medium	Slow
Spiral clearance	Low	High	Standard	Low
Thresher speed	400–600	400–600	400–600	400–600
Concave clearance	20–30 mm	10–30 mm	10–30 mm	10–30 mm
Fan speed	Medium	High	High	Medium
Top sieve	32 mm	32 mm	32 mm	32 mm
Bottom sieve	10 mm	16 mm	16 mm	10–16 mm
Rotor speed* * Rotary machines only	Slow	700–900	700–900	Slow

Source: Grain Legume Handbook (2008), GRDC, <u>https://grdc.com.au/grainlegumehandbook</u>

#### **11.3.5** Harvesting for seed

When harvesting for seed, either for market or to be home-saved, select an area of a paddock where there has been good nutrition and minimal disease, pest and weed infestation. This will help to ensure maximum germination and minimal weed and disease carryover. Ensure headers, bins, augers and other equipment are free of grain and weed contaminants. The middle of the crop is likely to be the best area for seed production as weed and insect problems are usually worst at the edges (see Section 12 Post-harvest management).





#### 11.3.6 Weather-damaged grain



**Photo 4:** Weather events prior to harvest can result in visual seed damage to the seed coat or kernel, including poor colour, loose seed coat, sprouting and wrinkling. Photo: Emma Leonard, AqriKnowHow

Weather-damaged seed generally shows visual damage symptoms to the seed coat or kernel due to some form of weather event prior to harvest. Weather damage may lead to poor colour, loose seed coat, sprouting, wrinkling or other defects.

**Wrinkled seed** – arises from stress during the maturation phase that causes damage to the seed coat. The seed coat will be significantly indented into the kernel as coarse rather than soft waves.

**Loose seed coat** – is caused by weather conditions such as rain near harvest or poor handling or harvesting techniques. It results in breakage or cracking of the seed coat that might be separated from the kernel or about to separate.

**Shrivelled seed** – arises from some form of stress during the maturation phase. Seed coats may be wrinkled, significantly indented into the kernel and tightly adhere to the kernel. Grains are often smaller than the majority of the sample.

Weather damage can be managed by:

- Desiccation or windrowing vetch and harvesting as early as possible for grain.
- Growing vetch as a forage crop and cutting as hay or silage to avoid weather damage at grain harvest.

#### 11.3.7 Grain delivery

Unlike most pulse grains, there are few, if any, bulk-handling storage locations that handle Common vetch grain. Viterra (<u>http://ezigrain.abb.com.au/receivalstandards/</u>receivalstandards.asp) no longer even publish a segregation or receival standard for vetch and Graincorp (<u>http://www.graincorp.com.au/Docs/GrainCorp%20Harvest%20</u><u>Guide%202016-17\_Online.pdf</u>) only mention vetch as a weed contaminant of other grains.

This means that vetch grain must be stored on-farm, and cash buying or warehousing options are not available to growers wishing to sell vetch as grain. Sales of vetch grain must therefore be made privately to agents or direct to the end user.

Vetch grain sold as seed to other growers or agents can only occur if it is a variety not covered by Plant Breeder's Rights (PBR). If the vetch variety is covered by PBR, as most new varieties are now, then arrangements must be made direct with the commercial partner for that particular variety.







#### 11.3.8 Hay delivery

With oaten hay there are quite a few agencies that purchase the hay for either export or domestic sales. These agencies are not as prevalent when wanting to sell pure vetch hay or oaten/vetch mixtures in hay. Hence sales must be made privately, usually direct to end users (e.g. dairy farmers). Quality, as established by a feed test, is critical in hay prices and sales (e.g. http://www.feedtest.com.au).

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Key attributes of any hay usually include:

- Digestible Dry Matter (DDM) the percentage of hay that an animal can digest. Higher DDM percentages are generally more desirable.
- Neutral Detergent Fibre (NDF) the fibre measured by NDF is that which provides 'bulk' in the diet and as a result reduces an animal's intake. Low NDF is often more desirable (<57%).
- Acid Detergent Fibre (ADF) the least digestible parts of hay. ADF is used to calculate energy values. Low ADF is generally more desirable (<32%).
- Protein crude protein is an indicator of the protein that may be metabolised by animals. Oaten hay typically falls in the range of 6–7% protein. Vetch and legume hays have a considerably higher protein percentage (e.g. 12-20%).

