

# **STAKEHOLDER**

### ENGAGEMENT FRAMEWORK

GRDC's Stakeholder Engagement Framework aligns with the Research, Development and Extension Plan (RD&E Plan) 2023-28.

The framework's purpose is to enhance and direct how GRDC interacts and engages with its key stakeholders to deliver on its core purpose – to invest in RD&E to create enduring profitability for Australian grain growers.

Effective communication and engagement with stakeholders enables GRDC to:

- 1. identify and understand the opportunities and constraints growers face;
- 2. invest in RD&E that addresses these issues; and
- 3. deliver outputs that support best practice and the adoption of new practices and technologies.

The framework's principles outline GRDC's commitment to a participatory action research (PAR) approach, as well as our commitment to monitor, assess and review our stakeholder engagement against the Australian government Department of Agriculture, Forestry and Fisheries (DAFF) Best Practice Guide (BPG).



#### STAKEHOLDER ENGAGEMENT

## MODEL

PURPOSE	To enhance and direct how GRDC interacts and engages with its key stakeholders to deliver on its core purpose – to invest in RD&E to create enduring profitability for Australian grain growers.						
PRINCIPLES	GRDC will take a Participatory Action Research approach and will monitor, assess and review its stakeholder engagement against DAFF's Best Practice Guide.						
APPROACHES	RELATIONSHIP MANAGEMENT	EXTENSION & ADOPTION	INFORM ON RD&E	IMPACT, MONITORING & EVALUATION	SYSTEMS & PROCESSES		
PRIORITY STAKEHOLDER GROUPS	Australian grain growers	Advisers to grain growers	Research		Government & ROs		
ENABLING STRATEGIES	Relationship Manageme Strategy 2023-28	i i i i i i i i i i i i i i i i i i i	unications gy 2023-28	Digital Strategy 2022-26	Extension & Adoption Strategy 2023-28		
PUBLIC PARTICIPATION SPECTRUM*	INFORM	CONSULT	INVOLVE	COLLABORATE	EMPOWER		

<sup>\*</sup> Based on the International Association for Public Participation (IAP2) spectrum.

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## ENGAGEMENT FRAMEWORK

#### **APPROACHES**

	APPROACHES							
	RELATIONSHIP MANAGEMENT	EXTENSION & ADOPTION	INFORM ON RD&E	IMPACT, MONITORING & EVALUATION	SYSTEMS & PROCESSES			
GRAIN GROWERS	<ul> <li>✓ Grower &amp; capacity scholarships</li> <li>+ Key account management (KAM) approach (NEW)</li> <li>+ Segmentation &amp; mapping of priority stakeholder groups (NEW)</li> </ul>	<ul> <li>✓ National Grower Network</li> <li>✓ National Variety Trials</li> <li>✓ Embedded E&amp;A</li> <li>✓ Paddock practices</li> <li>✓ Webinars</li> <li>✓ Field days</li> <li>✓ Hands on workshops</li> <li>✓ Grower study tours</li> <li>+ Capacity &amp; Extension Mgr (NEW)</li> <li>+ MyGRDC (NEW)</li> </ul>	<ul> <li>✓ Grains Research Updates</li> <li>✓ Farm Business Updates</li> <li>✓ GroundCover</li> <li>✓ Video &amp; podcast</li> <li>✓ Publications</li> <li>✓ Social media</li> <li>✓ Regional newsletters</li> <li>✓ GroundCover online</li> <li>+ MyGRDC (NEW)</li> </ul>	<ul> <li>✓ Grower survey</li> <li>✓ Farm practices survey</li> <li>✓ Impact case studies</li> <li>+ Benefits Realisation Plan (NEW)</li> </ul>	✓ IMF Optimisation Program ✓ Regional panels ✓ Reputation management + Stakeholder engagement catalogue (NEW) + SRM system (NEW) + Content governance framework (NEW) + Benefits Realisation Plan in IMS (NEW)			
ADVISERS	<ul> <li>+ Segmentation &amp; mapping of priority stakeholder groups (NEW)</li> <li>+ KAM approach (NEW)</li> </ul>	<ul> <li>✓ National Grower Network</li> <li>✓ National Variety Trials</li> <li>✓ Paddock practices</li> <li>✓ Webinars</li> <li>✓ Adviser workshops</li> <li>✓ Adviser study tours</li> <li>+ Adviser partnerships (NEW)</li> <li>+ MyGRDC (NEW)</li> </ul>	<ul> <li>✓ Grains Research Updates</li> <li>✓ Farm Business Updates</li> <li>✓ Update papers</li> <li>+ MyGRDC (NEW)</li> </ul>	✓ Farm practices survey	<ul><li>✓ Regional panels</li><li>+ SRM system (NEW)</li></ul>			
RESEARCH PARTNERS	<ul> <li>✓ Panel awards</li> <li>✓ Grains Research Scholarships</li> <li>+ Segmentation &amp; mapping of priority stakeholder groups (NEW)</li> <li>+ KAM approach (NEW)</li> </ul>	<ul> <li>✓ National Grower Network</li> <li>✓ Cross RDC extension &amp; communication</li> <li>+ Upskill RD&amp;E partners in E&amp;A (NEW)</li> <li>+ MyGRDC (NEW)</li> </ul>	<ul> <li>✓ Open tenders</li> <li>✓ RD&amp;E Plan</li> <li>✓ GroundCover</li> <li>✓ Update papers</li> <li>✓ Sponsored events</li> <li>+ MyGRDC (NEW)</li> </ul>	<ul> <li>✓ Research partner survey</li> <li>+ Upskill RD&amp;E partners in M&amp;E (NEW)</li> </ul>	<ul> <li>✓ Regional Panels</li> <li>+ Brand toolkit (NEW)</li> <li>+ Integrated comms tool (NEW)</li> <li>+ ADOPT tool (RENEWED)</li> <li>+ SRM system (NEW)</li> </ul>			
VALUE CHAIN PARTICIPANTS	<ul><li>✓ National Variety Trials</li><li>✓ Grains Australia</li><li>+ KAM approach (NEW)</li></ul>	✓ National Grower Network	<ul><li>✓ RD&amp;E Plan 2023-28</li><li>✓ Sponsored events</li><li>✓ Media releases</li></ul>		<ul><li>✓ Reputation management</li><li>✓ Regional panels</li></ul>			
GOVERNMENT & ROS	<ul><li>✓ RO informal meetings</li><li>✓ RO consultations</li><li>✓ DAFF informal meetings</li><li>✓ DAFF consultations</li></ul>		<ul><li>✓ RD&amp;E Plan 2023-28</li><li>✓ Research for policy</li></ul>	<ul> <li>✓ Annual Report</li> <li>✓ Ministerial announcements</li> <li>✓ Annual Operations Plan</li> <li>+ Benefits Realisation Plan (NEW)</li> </ul>	<ul> <li>✓ Reputation management</li> <li>✓ Senate estimates briefs</li> <li>+ Benefits Realisation Plan in IMS (NEW)</li> </ul>			