



MULWALA
NEW SOUTH WALES
WEDNESDAY 27TH
JUNE 2018

FARM BUSINESS UPDATE

STRATEGIC STEPS : ENDURING PROFIT



Mulwala, Wednesday 27 June 2018

Yarrowonga Mulwala Golf Club Resort, Golf Club Road, Mulwala
9.00 am to 1.00 pm (doors open at 8.30 am for a 9.00 am start)

Topics

▶ **Marketing Grain - what, where, how & who to maximise profit.**

Brad will examine the end to end decision processes which are all important aspects of the success of grain marketing. What to grow, where to store it, how to store it and who will buy it.

*Brad Knight
Geo Commodities*

▶ **Identifying high cost paddocks & how they impact on your farm profit.**

Phil will discuss the high cost paddocks & show how they are critical to financial performance in low income years.

*Phil O'Callaghan
ORM Pty Ltd*

▶ **How to think about emerging technologies.**

Paul will explain the characteristics of "shiny new toy syndrome" and how to assess new technologies to evaluate their real value to your farm business.

*Paul Higgins
Emergent Futures*

▶ **Making it work across generations. A family farm case study.**

Leo will give a firsthand account of an effective management, monitoring and succession processes within a large family farm and how Templemore Partners maintains this focus.

*Leo Delahunty
Templemore
Partners*

[Click here to register and pay online](#)

\$30 per person and \$20 for subsequent people from the same business (GST inc.).
Morning tea, lunch and proceedings included.