

PORT LINCOLN, SA
TUESDAY 4TH

MAITLAND, SA
WEDNESDAY 5TH

CLARE, SA
THURSDAY 6TH

JULY 2023

FARM TO PROFIT FARM BUSINESS UPDATE



Port Lincoln SA, Tuesday 4th July 2023

Port Lincoln Hotel, 1 Lincoln Highway

Maitland SA, Wednesday 5th July 2023

Central Yorke Football Club, Rogers Terrace

Clare SA, Thursday 6th July 2023

The Valleys Function Centre, 180 Main North Road

9:30 am to 3:15 pm (doors open at 9.00 am for a 9.30 am start)

LOOKING TOWARDS THE FUTURE



*Reanna Browne,
Work Futures*

KEYNOTE: Think like a futurist in an uncertain present

Raised in the QLD beef industry, the risk-reward nature of farming ignited Reanna Browne's passion to study strategic foresight and pursue a career as a practicing futurist.

Considering the continually evolving landscape in which grain businesses operate - Reanna shares mindset strategies and skills you can consider for identifying, preparing for and leveraging future opportunities to benefit your business.

Reanna's practical approach breaks down big picture thinking to make resilient decisions and act with clarity in the present.



Optimising labour resources within the business

When it's hard to find good help, Carmen offers practical tactics that growers can apply to manage business growth and increasing workloads without overwhelm.

Explore how adapting management at various stages of your business is critical to balance the roles and responsibilities relative to the stage in time.

Carmen Quade, Agrifocused

MAKING 'GOOD' DECISIONS

Analysing contributions to profit

When opportunities present, tools to evaluate profit drivers and financial risk are key for considering the impact on your business or comparing one opportunity to another. For example, do you expand, intensify, diversify,

value add, invest in machinery or soil improvements to lift productivity and profitability?

John outlines methods for objective analysis and demonstrates financial models that can be used to stress test investment decisions, big or small.



*John Francis,
Agrista*

Effective decision making around risk

At this stage of the growing season, how can we make better decisions around risk for bigger profits?

Rick reviews approaches to decision making and works through a topical decision at your farming location, including setting the parameters of

your analysis and weighing relative upside/downside risk.

Make informed decisions targeting profitable outcomes and get the update on the GRDC National Risk Management Initiative investment - RiskWise.



*Rick Llewellyn,
CSIRO*



Best practice procurement

Join ag procurement specialist, Rob Dawes, for a timely market update on input pricing, supply chains and an outlook on best practice procurement.

Drawing on his industry expertise at managing input costs, Rob highlights important factors when it comes to negotiating supply and managing relationships with suppliers in the current environment.

Rob Dawes, AgProcure



Assessing carbon emissions - why and how?

Is it time to set our sights on a net-zero greenhouse gas (GHG) emissions future and is there a roadmap for the grains industry to develop a deeper understanding of their emissions profile? At this point in time, what can individual businesses consider in response to emissions management ambitions?

Let's unpack a typical carbon emissions profile for a South Australia grain farm. Sarah & Jana will breakdown why you need to know about carbon emissions, what's happening in the industry and what the capacity is for change within our farming systems.

Sarah Barrett, (Maitland & Clare) & Jana Dixon (Port Lincoln), Pinion Advisory

Click to register for Port Lincoln

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Click to register for Clare

Enquiries: ORM Pty Ltd
03 5441 6176 or email admin@orm.com.au

\$30 per person (GST inc.)
Morning tea, lunch and booklet included

