

SWAN HILL, VIC
WEDNESDAY 15TH
HORSHAM, VIC
THURSDAY 16TH
NARACOORTE, SA
FRIDAY 17TH
JUNE 2022

FARM TO PROFIT FARM BUSINESS UPDATE



Swan Hill VIC, Wednesday 15th June 2022

Swan Hill Town Hall, 57 McCallum St, Swan Hill VIC

Horsham VIC, Thursday 16th June 2022

Horsham Town Hall, 71 Pynsent St, Horsham VIC

Naracoorte SA, Friday 17th June

Naracoorte Town Hall, 95 Smith St, Naracoorte SA

9:30 am to 3:15 pm (doors open at 9.00 am for a 9.30 am start)



KEYNOTE - Mastering the art of momentum

The secret to achieving effortless and enduring growth. Discover the SCIENCE and ART of momentum – where it comes from and why it makes all the difference when you’ve got it working for you.

This fast-paced & compelling keynote presentation will also share:

- A **PRACTICAL** and **POWERFUL FORMULA** for building momentum individually or in a team
- How to get into a **FLOW STATE** of **PEAK PRODUCTIVITY** on a daily basis
- The role that **FOCUS** and **CONSISTENCY** play in ensuring a **GROOVE** doesn’t become a **RUT** over time.

Michael McQueen



Business structures beyond the farm gate - advisory roles and structures to support farm growth

Simple business structures work initially - what can growers do when their business evolves and increases the complexity of management? Identifying the triggers and planning progression beyond a simple business structure.

Shane will identify key flags that suggest a move to an advisory, or board of management, could benefit farm business operations. He will also outline steps to establish these type of management arrangements and how to avoid the pitfalls.

Shane Sander, Agvise



Focusing on skills to lead and manage as the farm grows

The ‘accidental’ leader never set out to lead, but as successful producers, often find themselves at the head of large, increasingly complex businesses. Discover the core competencies displayed by leaders that drive business growth and underpin successful team performance.

Jill lives every day determined to assist people to affect their leadership space... no matter how grand or personal that space is.

Jill Briggs, Affectus

MACHINERY MATTERS



Machinery investment and replacement for Australian grain growers

Insights into the national averages and benchmarks – getting more from machinery. Applying key variables and machinery metrics when considering machinery and technology investment.

Ben will outline a machinery and technology investment framework for grain growers.

Ben White, Kondinin Group

Investing profits - building resilience with efficiency

The presentation will review how a sample of farm businesses manage their TPML+C expenses to generate profits. It will highlight the similarities and differences between farm enterprises and how those differences effect farm business resilience over the longer term.

Grower case study – individual grower case studies to be presented

Special Guest Presenter



Where will the employees of the future come from? The role of family farms in industry skill building

The future of agriculture relies on continuing to build and develop industry-based skills. What is the role that industry participants, including growers, can play in supporting the further development of a skilled ag workforce?

Avril Hogan is the head of campus for Longerenong Agricultural College, the first woman to steer ‘Longy’ in its 132-year history. Avril will review the opportunities for growers to engage in industry based skills programs and the outlook of graduates from Agriculture related courses.

Avril Hogan, Longerenong College

Click to register for Swan Hill

Click to register for Horsham

Click to register for Naracoorte

**For enquiries: contact ORM Pty Ltd
03 54416176 or email admin@orm.com.au**

\$30 per person (GST inc.)
Morning tea, lunch and booklet included

