

# DEALING WITH THE DRY

FARM BUSINESS REGIONAL FORUMS  
CAMBRAI - SA



## CAMBRAI

WEDNESDAY 18 DECEMBER

9:00am - 1:00pm

Cambrai Sportsground

Sportsground Road, Cambrai

### COST

FREE (morning tea, lunch  
and resources provided)

### REGISTRATION

[http://bit.ly/GRDDDG\\_CAMBRAI](http://bit.ly/GRDDDG_CAMBRAI)

### OR CALL

TINA BROCK

0416 298 661 or 08 8 332 32 77

[tina.brock@agcommunicators.com.au](mailto:tina.brock@agcommunicators.com.au)

Growers are invited to attend the dry-time regional forum which offers practical advice on production decisions, such as nutrition budgeting and application, soil, fallow and herbicide residue management and broader farming system decisions. A session will also cover sheep management, such as which sheep to keep, when to join and feeding strategies including confinement feeding and feed budgeting. The workshop will also explore business and financial strategies to assist cash-flow planning, debt management, and accessing and utilising government services.

Presenters will provide locally relevant content and will include panel sessions to get your questions answered. Each attendee will receive a resource kit with supporting information.

# AGENDA

CAMBRAI

Wednesday 18 December, 2019

TIME	ITEM	SPEAKER
9:00	<b>Welcome and housekeeping</b>	<b>Belinda Cay</b> Director, AgCommunicators
9:10	<b>GRDC – Drought Support and Investment</b>	<b>Randall Wilksch</b> GRDC Grower Relations Manager - South
9:15	<b>Assistance available</b> <ul style="list-style-type: none"><li>• Rural Financial Counselling service</li><li>• Overview of government assistance programs</li></ul>	<b>Rural Financial Counsellor</b> Rural Business Support
9:30	<b>Dry Time Production Management and Planning</b> <ul style="list-style-type: none"><li>• Nutrition status of eroded paddocks / best crops to sow following erosion and / or rebuilding good stubble cover</li><li>• Soil nutrition budgeting and applications</li></ul>	<b>Dr Robert M Norton</b> Norton Agronomic P/L
10:15	<b>What to Expect from Weeds and Managing Herbicide Residues</b>	<b>Dr Chris Preston</b> University of Adelaide
11:00	<b>MORNING TEA</b>	
11:15	<b>Sheep Management Decisions</b> <ul style="list-style-type: none"><li>• Is it worth keeping sheep?</li><li>• Supplementary feed strategies and feed budgeting</li><li>• Confinement feeding</li></ul>	<b>Daniel Schuppan</b> Animal Production Specialist Landmark
12:00	<b>Farm Business Management</b> <ul style="list-style-type: none"><li>• Developing a flexible Farm Business Management Plan, considering risks</li><li>• Managing cash flow and reserves</li><li>• Budget planning</li><li>• Labour &amp; staff management - providing a positive working environment and retaining good staff in dry times.</li></ul> <b>Effective Debt Management</b> <ul style="list-style-type: none"><li>• Optimising your position</li><li>• Margin management</li><li>• Integrating risk and developing a responsive, flexible marketing strategy</li><li>• Managing input costs effectively i.e. cooperative buying power.</li></ul>	<b>Mike Krause</b> CEO P2P Agri Pty Ltd
12:45	<b>Panel session</b>	<b>All speakers</b>
1:00	<b>CLOSE AND LUNCH</b>	

WORKSHOPS  
SUPPORTED BY:

